

AscenVision® Technology signs a distribution agreement with Dovetail distribution

San Jose, CA, March 15, 2005 - AscenVision Technology, a leading provider of highly reliable and efficient network appliances to improve network management, security and performance, announced today a distribution agreement with Dovetail Distribution. Dovetail is a valued-added distributor that supplies leading edge products and solutions to System Integrators, VARs, ISPs and Carriers throughout Australasia.

Under the agreement Dovetail Distribution, will distribute AscenVision's, AscenLink, intelligent WAN Load Balancing appliance, aimed at the SME market.

AscenLink is an intelligent multi-homing and QoS server appliance that integrates auto-routing, multi-homing, QoS, and a Firewall all into one appliance. The auto-routing and multi-homing features offer a comprehensive and highly effective way of increasing the reliability of Internet connectivity. Whilst the QoS and firewall features provide better bandwidth, access management and improve overall network efficiency.

AscenVision Business Development Manager, Jacy Chang, said, "In the past two years, information security, network load balancing and traffic management have become topics of major interest in the network integration field. As a result of the rapid changes in the need for high availability bandwidth and network services, we have realised that besides our own sales and marketing teams, cooperation with professional business partners is definitely important. As specialists in Network security, Virtual Private Networks, Internet Appliances & WAN communications, Dovetail Distribution is the best partner to further strengthen AscenVision's sales network and customer service".

Commenting on the appointment, General Manager of Dovetail Distribution, Max Fredericks, said "resellers had expressed interest in the product even before the distribution agreement had been finalised. We even had a customer in the banking and finance sector trial one of the enterprise AscenLink models prior to the agreement being signed. We were very attracted to the AscenLink product which adds to our security portfolio," Fredericks added.

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